# SHETAKES PICTURES #MAKES FILMS

LUCY SPARTALIS + ALASTAIR INNES
PRICING + INFO GUIDE

WE'VE SPENT OVER A DECADE shooting all kinds of weddings together around Australia and overseas - from tiny elopements to opulent extravaganzas. On snowy mountaintops, in sun-drenched villas and in dingy dive bars. The tea ceremonies, the horas - the most sacred traditions and the most chaotic dance floors.

No two couples are the same, and neither are their weddings. Each couple we work with brings their own energy, unique vision and soul to their day, and we're there to carefully observe and preserve all of that: an honest depiction of who you are, and who you love.

We capture how it all feels - the real stuff. The funny bits, the tears, your nanna letting loose on the dance floor; the iconic moments and all those in-between bits you might've missed. You can stay 100% in the moment, knowing you'll be able to relive it all again and again through your photos and films.

Keen on some analogue love? We include one roll of film in every photography package, and offer more extensive film coverage for those who love those hazy, dreamy, nostalgic vibes... perfect imperfection.

Looking for someone to fill your screens with video content the day after your wedding, ready to be shared in stories and reels? We've got that covered too.

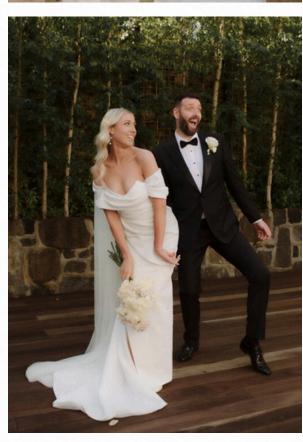
We'd love to meet you and hear about your plans, no matter how big or small - we'd be thrilled to capture it all for you.









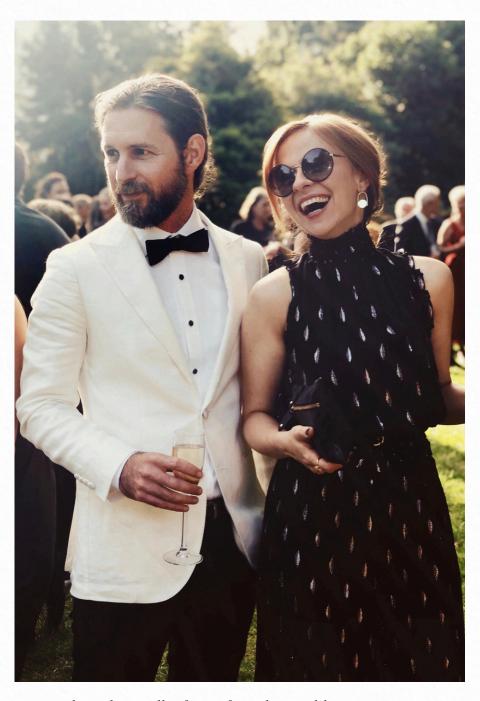












We tend to shoot all of our friends' weddings, but this time we were just guests, so we got a little fancy.

#### RECOGNITION

International Wedding Photographer of the Year | Finalist

Junebug Weddings (USA) | Best of the Best Destination Wedding Photos - Winner

Capture Magazine (AUS) | 'Best of' Annual - Featured Artist

Rangefinder Magazine (USA) | 30 Rising Stars of Wedding Photography

Condé Nast Brides Magazine (USA) | Best Photographers of the Year

Rangefinder Magazine (USA) | Annual - Best Film

Australasia's Top Wedding Photographers | Finalist

Rangefinder Magazine (USA) | Wedding Photography Competition - Winner

#### **PUBLISHED**



Bianka + Glenn, in Adelaide

Hello May Magazine (Cover Feature)

Rangefinder Magazine (USA)

Condé Nast Brides Magazine (USA)

The Lane

My Modern Met

Together Journal (NZ)

Ivory Tribe

Once Wed (USA)

Rock n Roll Bride (UK)

Polka Dot Bride

Junebug Weddings (USA)

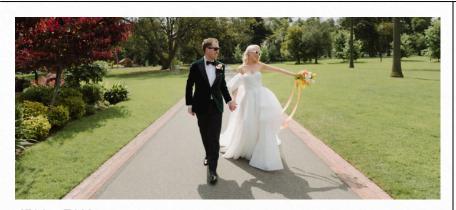
Capture Magazine

Cosmo Brides Magazine

#### **PAST DESTINATIONS**

- Sweden
- USA
- Portugal
- France
- Fiji
- New Zealand
- Thailand
- Indonesia
- All around Australia

## RECENT EXCELLENT TIMES Tap/click on the photos for a peek:



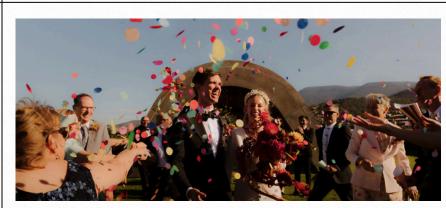
JESS + TOM
Glasshaus Inside + Outside



**DAV + DAMO**Rupert on Rupert



TRENT + NIC
The Altar Electric



**HANNAH + SAM**Museum of Old and New Art, Hobart



RACHANA + PETE
Mutliple venues across three days



**ANGE + JAC**Thornbury Bowls Club



MA'AYAN + GIDON
Backyard Wedding, Melbourne



SARAH + CAM Collingwood Children's Farm

#### **TESTIMONIALS**

'Lucy and Alastair, what an absolutely magic duo you are. You both understood what we envisioned for the day and instinctively knew exactly how to capture it in the moment. We are wonderstruck with all the stunning pictures and the amazing film. You are both a treasure we wish we could keep for ourselves, but we would whole-heartedly recommend you to anyone' - Ben + Kiera

'I lack the words to express just how appreciative we are. It was a genuine pleasure to have you around on the day, we couldn't have asked for a more capable, talented and delightful duo!' - Justine + Matt

'Lucy, we are blown away. Your photos feel like a movie. You are a wizard' - Maia + Ed

'You guys are bloody phenomenal. I'm lost for words for my gratitude and am in total awe of your work. Professionals to the core... fun, loving, kind and warm people to have around - more perfect than I ever could have imagined!' - Dav

'We are breathless after going through both the video and the photos. We wish that we had recorded the last half hour so that you could experience how overjoyed and ecstatic we were going through your work. You guys are the best decision we made for our wedding!'

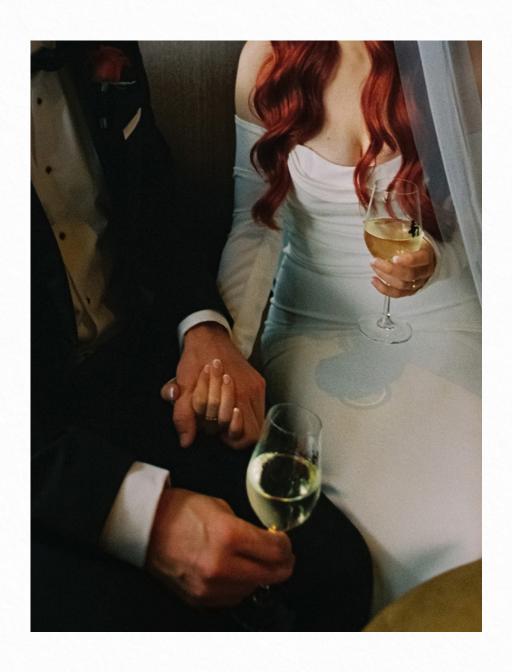
- David + Jane

'Endlessly accommodating and with a great amount of support from start to finish, Lucy and Al made us feel at-ease and taken care of the whole way. They created such an incredible piece of work which we will cherish forever' - Chenoa + Jamie

'AL!! HOLY SHIT. We. are. obsessed. We love it so, so, so much. You're a legend, an icon, and truly very, very talented. Thank you x a million' - Ally + Jacob

'Having Lucy and Alastair look after the pictures and film at our wedding was absolutely one of the best decisions we made planning our whole wedding. Absolute Dream Team' - Tiff + Terepai

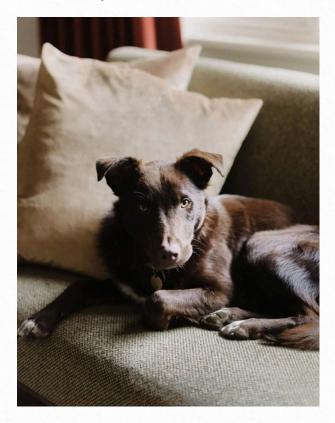
'This is a passionate and talented collaboration doing phenomenally exciting work and it was our honour to have them document the most extraordinary day of our lives... total babes making disco cool peep shows' - Emma + Keir



'We absolutely *adore* our wedding photos - everything that made us pick you for the wedding was completely delivered and more. The tone, authenticity, and joy of the day is visible in every picture.

They will be cherished forever.'

### Our beautiful Taika.





From The Design Files' feature on our hills home.



From our 10 year anniversary party at our place (photo by Dan O'Day).

Packages & Info







# PHOTO COLLECTION

Extensive coverage of your day, photojournalist style, with a cinematic feel and a touch of editorial flair. Natural moments, gorgeous details and striking portraits; from prep time, right through to the messy end of the night.

#### \$5,900 incl GST

- 8 hours of photography coverage
- 750+ carefully edited images presented in a downloadable online gallery
- All photos provided in colour, selects also in B&W
- · Mini 'Sneak Peek' gallery within a week of the wedding
- 1 free roll of 35mm film (20+ photos <u>add more analogue coverage here</u>)
- Pre-wedding meetings, planning + timeline advice
- Travel within 100kms of Melbourne (extra fees for longer distances)
- Extra hours available for \$400 each (covers extra shooting and editing time)
- Shorter booking lengths also available please get in touch for a custom quote

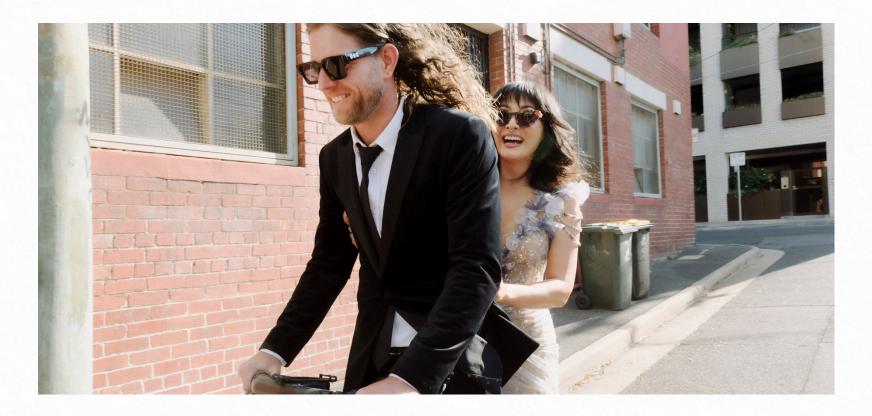


# PHOTO COLLECTION Two Photographers

For couples wanting an expanded perspective - add a second experienced photographer to your team, enabling us to capture more faces, more moments and more details from multiple angles. It even allows us to be in two places at once; want your guest experience documented while you're off on your portrait session? Check. Getting-ready coverage in separate locations at the same time? Done. A wider view of your day, woven into one cohesive and beautiful story.

### \$6,500 incl GST

- 8 hours of photography coverage by two highly experienced photographers
- 1000+ carefully edited images presented in a downloadable online gallery
- All photos provided in colour, selects also in B&W
- Mini 'Sneak Peek' gallery within a week of the wedding
- 1 free roll of 35mm film (20+ photos add more analogue coverage here)
- Pre-wedding meetings, planning + timeline advice
- Travel within 100kms of Melbourne (extra fees for longer distances)
- Extra hours available for \$500 each (covers extra shooting and editing time)



# WEDDING FILM

A modern (non-boring) wedding film experience - crafted to reflect each couple and the unique rhythm of their day. Real moments, real beauty, and the good kind of chaos, all meticulously edited to a curated musical soundtrack.

### \$4,200 incl GST

- 8 hours of videography coverage
- Finely crafted 6-8 minute film edited to a licensed soundtrack (2 songs)
- ~1 min teaser trailer
- Pre-wedding meetings, planning + timeline advice
- Travel within 100kms of Melbourne (extra fees for longer distances)
- Extra hours available for \$400 each (covers extra shooting and editing time)
- Shorter booking lengths also available please get in touch for a custom quote
- See Optional Extras for Vows & Speeches, Rough Cut & Video Content Creation



# PHOTO COLLECTION + WEDDING FILM

Complete coverage of your day from both of our perspectives - photos of unforgettable moments alongside films that bring all the action and emotion back to life.

(Book us in at the same time and save \$500)

\$9,600 incl GST

- 8 hours of photography + videography coverage
- Finely crafted 6-8 minute film edited to a licensed soundtrack (2 songs)
- 750+ carefully edited images presented in a downloadable online gallery
- Mini 'Sneak Peek' gallery within 1 week, ~1min teaser trailer within a few weeks
- 1 free roll of 35mm film (20+ photos add more analogue coverage here)
- Pre-wedding meetings, planning + timeline advice
- Travel within 100kms of Melbourne (extra fees for longer distances)
- Extra hours available for \$400 pp/ph (covers extra shooting and editing time)
- Add a second photographer for \$600 (wider coverage, more photos delivered)
- See Optional Extras for Vows & Speeches, Rough Cut & Video Content Creation



# ELOPEMENT / MICRO WEDDING Photos + Film

Thinking of eloping, or having a 'Micro Wedding' with up to 30 friends and family? A photo + film package will preserve it all, and allow those who couldn't be there to feel as though they were. We'd be honoured to be part of your intimate day.

Generally not available on Saturdays from October-April, unless at short notice. If your day is less than 3 months away, please reach out and we'll check our availability.

\$5,700 incl GST

- 2 hours of photography + videography coverage
- Finely crafted 3+ minute film edited to a licensed soundtrack (1 song)
- 200+ carefully edited images presented in a downloadable online gallery
- Mini 'Sneak Peek' gallery within 1 week, ~1min teaser trailer within a few weeks
- 1 free roll of 35mm film (20+ photos add more analogue coverage here)
- Pre-wedding meetings, planning + timeline advice
- Travel within 100kms of Melbourne (extra fees for longer distances)
- Extra hours available for \$300 pp/ph (covers extra shooting and editing time)



# ELOPEMENT / MICRO WEDDING Photos Only

Just photographic coverage of your stripped-back day (with 30 guests or less). The ceremony, some portraits, and maybe a little of whatever comes next... some cocktails, or a delicious meal, maybe? Low-fuss and lovely.

Generally not available on Saturdays from October-April, unless at short notice. If your day is less than 3 months away, please reach out and we'll check our availability.

\$3200 incl GST

- 2 hours of photography coverage
- 200+ carefully edited images presented in a downloadable online gallery
- All photos provided in colour, selects also in B&W
- Mini 'Sneak Peek' gallery within a week of the wedding
- 1 free roll of 35mm film (20+ photos <u>add more analogue coverage here</u>)
- Pre-wedding meetings, planning + timeline advice
- Travel within 100kms of Melbourne (extra fees for longer distances)
- Extra hours available for \$300 each (covers extra shooting and editing time)

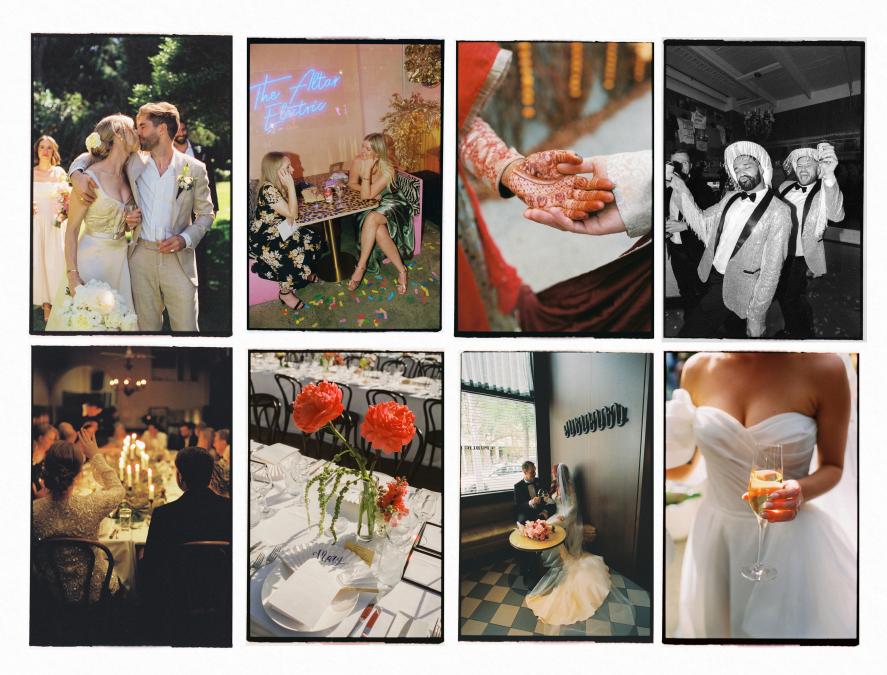
# Optional Extras

# **ANALOGUE LOVE**

Love the nostalgic vibes you get from film photography? We include one free roll in every package (around 20 film photos added to your gallery), but if you'd love more extensive analogue coverage, this add-on is for you. Portraits, moments and details from your day, captured on 35mm film using iconic cameras from various eras. Grainy and dreamy... perfect imperfection.

- Ilford/Kodak Professional film shot throughout your day
- Pro lab processing and high resolution scanning
- 80+ film photos added to your online gallery

\$600 incl GST



## PREMIUM ALBUM

In our digital age, there's nothing quite like seeing your memories in print. Our  $\underline{10x10''}$   $\underline{hardcover\ albums}$  are a stunning keepsake to treasure, and to pass down through future generations. The layout of each of the 80 lay-flat fine art pages is carefully designed to present your photos in an eye catching, elegant and contemporary way.

80 pages sound like a lot? Trust us, you'll want that many - your story deserves to be told in loads of detail. Instead of offering you a shorter album and then up-selling extra spreads afterwards, we cut right to it: get the big one. Fill it with faces, moments and details. Give your favourite shots their full-page glory. You will love it.

- A 10x10" 80 page hardcover album, featuring up to 220 images from your day
- 3 rounds of online drafts, to ensure you're 100% happy with the album design (additional drafts \$150 each)
- Custom cover design, with a huge range of fabrics, fonts and extra elements to choose from
- Linen cover and 4x4" cover stamp included, custom options available

\$1,950 incl GST

# PREMIUM PARENT ALBUMS

The perfect post-wedding gifts for your families: Slightly smaller (at 8x8"), and identical to the main album.

\$950 incl GST (each)



















# **VOWS + SPEECHES EDIT**

If you love our films, then you love our music video style - gorgeous visuals edited carefully to a musical soundtrack. For those who also want to be able to hear those key spoken moments from the day: this separate film will feature audiovisual recordings of your vows, exchange of rings and first kiss, plus the reception speeches, presented amongst beautiful montages from throughout the wedding (total length 30 minutes or longer, depending on the length of your speeches).

\$600 incl GST

# VOWS + SPEECHES EDIT plus ROUGH CUT

If you want it all - every little snippet that Alastair captures throughout your day, with any audio he happens to pick up with his on-camera mic - then this double add-on is for you: the above Vows + Speeches Edit, plus an unedited 'Rough Cut', featuring all of the raw footage captured throughout the day presented in chronological order, along with any audio captured while filming.

\$1000 incl GST

# SECOND VIDEOGRAPHER

For more extensive coverage of your day, add a second experienced videographer to the team (particularly useful for larger weddings). A bigger team will allow us to capture more faces and moments from multiple angles and perspectives - it'll even allow us to be in two locations at once (handy if you're getting ready on opposite sides of town).

\$150 incl GST

# VIDEO CONTENT CREATION

Keen on us capturing heaps of video moments from the day, but in a much simpler way? As an alternative to our full videography service (or as an add-on, if you want it all), we offer video content creation using iPhone 15 and 16 Pros. It's like having a best mate there who just won't put their phone away (and they have an amazing eye, and some fancy extra gear to give the content that elevated, professional feel). Within 24 hours, you'll receive hundreds of clips of moments and details in a downloadable online gallery - and over the next few days, you'll receive a  $\sim$ 1min highlight reel and 2 x  $\sim$ 30sec mini reels, edited with the same care we give to our Wedding Films. Includes up to 8 hours of coverage. Extra hours available for \$250 each.

See next page for more...

\$1,950 incl GST

#### A recent Video Content Creation highlight reel:



# The Process

We can book in a chat over Google Meet/Facetime, or just over the phone - a lovely chance to get to know each other a bit, and for us to learn all about your vision for your day. If you'd prefer to keep everything via email, that works too - please send through any questions you have and we'll get back to you straight away. Or if you're keen to just secure the date and chat later, go straight to Step 3.

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Ready to book? Secure the date with a 30% booking fee, then we'll send through a bunch of handy info on how to get the most out of your photography/videography booking, along with timeline advice, amazing vendor recommendations, and other useful tips to help make your wedding planning easy.

Reach out at any time with any questions you have! Unsure about wet weather backup plans, or if you've allowed enough time for certain things, etc? We've acquired a tonne of knowledge from shooting over 500 weddings - we're always here and happy to help.

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A couple of weeks from the day, we'll request a run sheet and a list of any group portraits you'd like taken. We'll let you know if we have any final questions or suggestions, and then give you a call to finalise the plans (and get very excited together).

**GET HITCHED!** Stay present in every moment and have the absolute time of your life, knowing we're there to capture it all... allowing you to relive all the beauty again and again through your gorgeous photos and films.

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Within a few days of the wedding you'll receive a gallery of sneak peek photos, ready to share online or send in thank you cards (or just stare at while you're on your honeymoon), and within a few weeks you'll receive a teaser for your film. If you've booked Content Creation, you'll receive hundreds of raw videos the morning after the big day, plus three carefully edited highlight reels over the following few days.

Your complete photo gallery will land on your screens in around 8-10 weeks, and your finished film/s will arrive within a few months (we'll keep you posted on our progress). If you've ordered an album, we'll start work on the first draft - once you've signed off on the design, this premium quality treasure will be in your hands in approximately 1 month.

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#### Where are you based? Are you happy to travel?

We're based in Melbourne, Australia, in the beautiful Dandenong Ranges. We regularly travel for shoots, and we'll go anywhere - our passports are ready. We've been honoured to capture incredible celebrations in Sweden, France, Thailand, New Zealand, Portugal, USA, Indonesia, Fiji and all around Australia. For weddings more than 100kms out of Melbourne we'll charge a small extra fee to cover our travel expenses. For overseas weddings we can offer you special rates to make things much more affordable.

#### What's your vibe on the day?

We keep things calm and low-fuss - never taking over the space and getting in the way of the emotion, or running around everywhere and distracting your guests' attention. Our clients often say 'we barely even knew you were there' - this is our favourite thing to hear. We ebb and flow throughout your day, stealthily capturing moments and details without making you feel overwhelmed.

#### We really don't like posing, will that be a problem?

Not at all. We thrive on capturing people being their natural selves laughing, chatting, letting loose on the dance floor. As much as we love creating gorgeous portraits, we're all about the genuine moments that happen through your day - that's the really good stuff.

While our approach is mostly unobtrusive, we're very happy to take a more directorial role during your portrait shoot if you need us to. We'll keep the 'directions' casual and non-cheesy - just enough guidance so you're not standing there thinking 'what do I do with my hands?!' (it's a thing). Side note: some people aren't even having portraits on their wedding day these days, so if it's not for you, you can always skip portraits altogether and just enjoy the party!

#### Would you mind not sharing our photos/films online?

Totally fine with us - if you make this request, we'll keep everything private for you. Please let us know ahead of the day.

#### Any tips for wedding planning? Please help!

SO many. We'll send you loads of handy tips on how to get the most out of your photography + videography booking, as well as general suggestions for how to plan your timeline. After being part of overt 500 weddings, we've seen it all and we'd love to share what we know with you.

# We love one of your films/photo galleries in particular, can ours please have a similar aesthetic?

Absolutely. We craft our films and photo galleries to reflect the individual couple and their day, rather than making all of our work look same-samey. If there's a particular one you've seen on our website or social media that you really love the look and feel of, please let us know.

# We're only interested in booking one service (not both photography + videography), is this okay?

No problem at all. If you're just drawn to either our photos or our films, that's totally fine with us. We regularly work individually, so if you've already hired a photographer and you want Alastair to make a film on the day, or you've hired a videographer and you'd like Lucy to take the photos, we're very happy to work alongside other creative teams.

# We'd love to include videography but our budget doesn't stretch that far, is Video Content Creation a good substitute?

When we first heard of people filming weddings on their phones, honestly, we weren't super keen - but we've completely come around. The latest phones capture such high quality footage - and the best part is, you'll receive hundreds of clips the next day, and edited highlight reels a few days later! It's a much simpler process than the full videography service, and much more affordable, giving you tonnes of high quality content to share in your stories and on your feed, super fast. See our <u>latest content creation reels here</u>.

#### How is the music chosen for our film/s?

Finding the perfect music to suit your film is as important to us as capturing the beautiful footage. We listen to the music you play throughout your day to get a great sense of your taste, and source a soundtrack that suits you and the feel of the celebration. It's against the law to use popular hits without paying huge fees (except as part of Instagram Reels/Content Creation), so for our Wedding Films we license music from talented emerging artists from around the world, for a small fee that's built into the price of the film.

#### Do you support Marriage Equality?

Wholeheartedly, yes! We're thrilled to work with so many beautiful and diverse couples... whoever you are, we'd be honoured to capture your love.

#### Will we talk to you much before the day?

We have video/phone chats with our clients multiple times in the lead up to their big day, ensuring we have a great understanding of their vision, and how it will all unfold - and we're aways available via email for any questions our clients may have.